

## Episode #100

Well hello, and welcome once again everybody to Success Left A Clue, the podcast that I, do, your host, Robert Raymond Riopel, where as I'm traveling around the world I notice everyday things, take those things I put them into clues to success. I deliver them to you through this podcast. Today, I'm excited, here it is episode number 100, the big 100. Two years of doing the podcast, have I been on it every single week? No. Is that okay? Yes, it's kind of never try forced inspiration.

People may wonder why I've got to do what I got to stay consistent, whatever it is, but I've learned that if I force inspiration, it doesn't work. So did I beat myself up? Sometimes when I wasn't getting a podcast recording out there, absolutely but then I learned and this is a whole another story, not even about this podcast but 100 is so big so I will give all these insights.

I learned to be okay with that. So here instead of focusing that I didn't do it every single week what I am focused on I'm hitting 100 and why? Because of you the listener, you the listener that's allowed me to be able to get some information out to you in a way that I love, which is doing this. I get to do this when I'm traveling around the world.

Today, where am I? I happen to be in Malaysia. I am in Kuala Lumpur and what's really cool about this one is usually I am only a block and a half away, a block and a half away from the Petronas Towers, the twin towers and used in the movie Entrapment. And you'll know these towers are amazing stainless steel and glass, 88 floors tall. Last time I was here Malaysia. I got to go on tour them finally, stunning. Where I am located in Malaysia right now, I look out my hotel window and what do I see? A building that is almost complete here in Malaysia.

That will be a 106 stories. So Petronas Towers huge at 88, this is 106 stories tall. It looks magnificent. I just look at my window and I can see it. So I'm getting to travel around the world and I'm getting to deliver these clues to you guys and what's interesting is I talk about how the clues come from when I'm traveling around the world. Well this episode is a little different because this episode of Success Left A Clue episode 100 is called, Passion is Not Enough.

And this one actually hit me right between the eyes. Not from traveling around the world. But from being at home. At home in my own place, and it ties into what I just recorded for episode number 99. If you've listened to it, awesome. If you haven't go and listen to it. So that is entitled Gracie May Update. And it talks about how I have a driveway with my new property that's over two hundred feet long, over sixty feet wide, at the widest place and with lots of snow this year, first year winter in the home, lots of snow removal to do. And I've learned instead of dreading it and being upset about it, it becomes something that I've really enjoyed because not only do I get a great workout but I also end up getting some very important quiet present time where I come back to present and I'm noticing I am where and as I was doing this, it really hit me and I knew instantly this was gonna be episode number 100.

Because those of you who see me on stage, or if you have listened to my podcast, you know I'm all about passion. Passion is my absolute number one most favorite word in this world and I've grown up not seeing a lot of it in my life so that's why it's important to me now, passion. And I used to believe look this is where the lesson is coming from. I used to believe that having passion was enough to get you through. That if you are passionate enough about something nothing was going to stop you. But there's been times that I struggle. It wasn't until I was out there.

I woke up one morning, my wife and I looked out the window and we saw that a foot and a half of snow had fallen overnight. And I knew man we're not moving anywhere until we get that snow removed. We've

got a full day ahead of us of shoveling all that and that's when going out there, this started to come in. I had the passion. I am going to clear this snow and going out there one of the things I was excited about is when we bought the property we had included in the property of an ATV, a Honda Quad with a snow plow that can actually attach to the front and I thought I'm gonna go out there and just plow with this thing. But I'd learned that if I just go out and plow, sometimes the plow isn't enough. The plow doesn't work for big heavy snow like this? Ideal.

Bu If I only had like a little skiff of snow that went down, the plow wasn't going to work so I needed something different. Sometimes a shovel or if it was cold enough or light enough I have a backpack blower that I put on and I can blow the snow which will do the job. Great for getting in areas where shovels won't get. But that wouldn't work in the foot and a half. Way too much to plow. And the plow, as soon as I go out, the first thing is going to happen, is if I just start using it on front of the quad, I'm gonna be packing down snow in tire tracks which is going to be harder to clear and chip later.

So all of a sudden, that is when it hit me. Passion is part of the equation but it's not the whole equation. It's about the tools that you use. And what not just with the tools that you use but the question is do you know how to use them? Have you developed the skills? Because if I didn't know how to drive the quad, having the plow on it would do me nothing. If I didn't know how to start and operate the back pack blower, it would do nothing for me. If I didn't know the proper way to use a shovel I would just get stressed out.

And think of this, if I am going out, I am passionate and I am going to go on and I am going to take that shovel and I am going to hand shovel all this snow, not only would I have worn myself out. I would have been tired. I would have got frustrated because when your hand shoveling and it is a foot and a half deep, you've got to throw it somewhere. And if you are constantly having to throw it, it is going to only go a couple feet away from you so the next time you get closer to it, it is going to be bigger pile. Now you got to hand shovel. So that wouldn't have worked.

So that's why you've got to not only know how to use the right tools, you've got to know when to use the right tools. Alright so let's dive deeper into this. Say you want to travel. And you want to go from where you live to somewhere in another country across the ocean. You are not just going to be able to walk there or drive there. So maybe you start by walking. You walk to a vehicle you drive to an airplane. An airplane flies you over. From the airplane you hop into a taxi maybe a taxi put you in a ferry to get you to another part. So you are using different tools to accomplish. You have the passion to get to where you want to go. So you see the goal. You see it clearly. You know where you want to be. But what is it gonna take to get there?

So let's break it down for how I shoveled the driveway that day. Actually first of all I didn't try and do it on my own. Another great principle I realized because yeah did I start trying to do it on my own? Absolutely and I started with a snow blower. I borrowed it from my brother in law so goes on wheels and what it does, the power of it is as it augurs grab the snow, it tosses it many feet away twenty thirty forty feet away in the direction you want. You can change the direction so you can throw the snow where you want to throw it.

So I started with that to start really clearing an area where then we can get the quad with the snow plow in to do an effective plowing job. So I started with that and because I never used this snow blower before I didn't just go at it, I ended up taking a few moments, acquiring the knowledge how do I use it properly, how do the levers work. I called my brother in law, how do I start it properly, what is the best way to most efficiently use it.

Coz when I started it's got power wheels and all this to make it work. Well I was jumpy, I was pushing it too hard like a new person driving a car. You touch the accelerator two arrows and the car jumps, you get

free tow, you let it go, it stops and you become herky, jerky. So that's how it started until I actually developed the skills to become very efficient at it. I started with that tool and once I got going with it, I knew I couldn't use it around the vehicles so that's where I got the shovel out and I started shoveling around the vehicles. I didn't worry about getting every piece of snow. Some people, my wife and I have something that is called OCD, and it's not obsessive compulsive disorder in this example. It is obsessive compulsive driveway.

We want the driveway to be clean. We don't want to drive on it until it was clear because we know that anyway we have a specific we want the driveway to work. So I normally try in the beginning to get every little flake of snow off and it is snowing while we're doing this still so that's impossible but my mind told me hey I could do it I should do it. I might want to do whatever it is. The mind does what the mind does. So with the shovel, what I've learned is you get enough and you get it where you can and then you go to the back pack blower and once you have cleaned the majority, now any little dusting of snow that's left there that thing will just take care of it, it gets under the vehicle, it gets around the vehicles. Actually I cleared off the vehicles so it is the right tool for the job there.

And again you may be wondering what all of these has to do with my life, my success. Well, ladies and gentlemen, where in your life are you just trying to be passionate about going forward without learning the skills, without finding the experts? Remember another podcast three two one rich. Have three coaches in your life, two mentors in your life. Be part one mastermind. You do this and you will be rich in all areas of your life. So instead of trying to do it yourself you make sure you utilize and you get the knowledge. Be willing to pay for the knowledge it takes to get you to the next level.

So I got enough cleared and then my wife comes out, hops on the quad and she starts to plow again. She is doing, let the work course of the quad do the bulk of the moving of the most of the snow. And then I started doing it on my own but knowing doing it on my own would be a lot harder. I allowed and my wife she just jumped on it. We don't even have to ask each other because we know the power of working together. She hops on starts clearing.

And so now I'm switching between while she's plowing she's using the quad, for one going down the driveway, pushing it strip by strip closer to the edge, closer to the edge, moving it up and not just going to the end of the driveway going over it because of course we get a lot of snow if we just went to the end of the driveway. All of a sudden, next day it is hard, it snows again, I can't push this far so we go off the property and again how many times. Think of the lesson here. How many times do you do just enough to get by?

We're with a little bit more effort, if you've done just a little bit more, it would make your journey later on down the road a lot easier. I hope you're getting these nuggets these clues to success. I hope you get them, and I hope you use them. So she's doing that and I'm constantly switching now between the snow blower, the shovel, and the backpack blower. And I'm doing all the detailing, all the little stuff. I'm going through the dog area, the back deck where we take our pet pig Gracie May down. I have to use a backpack blower to blower her ramp off. You can't get a shovel in there, you can't get the snow blower in there. Definitely you can't get the quad in there so again the right tool for the right job.

And we're doing this and it takes us all day because again while we're doing and we're getting the bulk of it away it's still snowing. And I know that question just came up well Robert then why wouldn't you just wait for it to quit snowing before you even start clearing. Well because that foot and a half of snow could have turn into two feet easily. So we got the heavy work done so the upkeep became a lot easier. I hope you're understanding this. And then as we go along, we're tired. We've been going and we've just been like at it, getting it done and it's looking awesome. And we're excited. But frustrated at the same time and that's when another lesson came in.

Because as we're doing this, it is not only it's still snowing and dusting and we're going over. It all of a sudden became dark out so we quit for the night. Woke up the next morning and there's a little bit more snow. And so easy enough to clear this one. It only took about twenty minutes to put those back pack blower on. And it's done. But I'm frustrated because from all of the work we did the day before there's a lot of snow that still on there that I can't get with the shovel, can't get with the snow blower or the backpack or the quad. It was created by the quads tires leaving tracks compressing snow. Even though we got the majority of the snow out there's still some and getting in there with the scraper was a lot of hard work and I'm tired my muscles were sore. I did a great work the day before.

The sun's coming up, beautiful warm day starting to happen and all of a sudden, it hit me. What do we do when we're so passionate? We think we have to get it all done. And we have to have it perfect. Without realizing let's use one of the greatest gifts out there. That's the power of nature. The power of just letting it go and allow nature to assist you. You see my driveway is black top pavement asphalt. So when the sun starts coming out, because we cleared the majority of the snow, the suns hitting that black top that asphalt and it is warming it up. And what does that do? It starts melting the little bit of compressed snow that's there.

I can spend all the rest of that day out there scraping, shoveling, scraping, moving to the side, scraping, frustrated, scraping, getting to the side or I could have stepped back and said you know what? Nature go ahead and help me. I put in my work. I've done what I can do and now time means just stepping back and letting nature do what nature does so well. Within the next few hours, the driveway had no snow on it. It was wet in areas where it melted the snow. Sure it was a little bit of ice here and there. Absolutely. Was that a lot easier to take care of? You bet.

And so ladies and gentlemen, episode 100. Think about it. Having passion is awesome. I love passion. I'm all about passion. It only took a little while for me to realize that passion isn't enough. Allow others to help you. Allow nature to help you. But also make sure, use the right tools. Use the right tools. If you're not as successful as you like to be and you've got great products and service, and they're not being put out there and people aren't buying them as much as you'd like then you need to learn more or get better marketing done.

Learn how to do it or get someone to assist you in doing it. Use the right tool for the job and watch how that concept mixed with your passion will make your life a whole lot easier my friends. So you guys are awesome and I wanna wrap this episode number 100 up, with saying remember always live with passion. That's how I sign off from everything. But I'm going to add to it today always live with passion and use the right tools. Be willing to commit to developing those tools inside of you, being aware of when just trying to muscle through passion, your way through it isn't enough.

Is there a way that you can do it with a lot more elegance, ease, and grace? And do that. And to help you with that, the next episode is going to be episode 101, Meditation Versus Medication. I'll say that again, Meditation Versus Medication. That'll be the next episode. Thank you so much. You're amazing. Check out [successleftaclue.com](http://successleftaclue.com). Rate us on iTunes, on Google Play wherever you do your podcast downloads from. Rate us, leave comments. We appreciate you. Check out my book *Success Left A Clue* and get ready because new book is coming called *The Authority Key*. So Robert Raymond Riopel, milestone episode 100. *Success Left A Clue*. You're awesome and I look forward to having you listen to that next episode. Thank you very much. Have an awesome day.