

TRANSCRIPT

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[Intro]

Hello! And welcome once again to the weekly podcast, Success Left a Clue. This your host Robert Raymond Riopel and I want to welcome you to Episode Number 83.

And before we get going on this podcast, I want to just send out a reminder and let everybody know. If you haven't had a chance to do so yet, go to my website www.sucessleftaclue.com. Check out the podcast transcripts. Check out what I'm doing. My clue of the week. All the different things that you can do to participate and learn more from me. So let's just say that this episode is going to be sponsored by www.sucessleftaclue.com. I'll do that in my best announcer voice before we get into it.

And so, I want to just welcome you back and if you are a listener that listens a lot, welcome, welcome, welcome and thank you. If this is your first time, maybe it's the first podcast you've come across of mine, well thank you. Thank you for checking it out. This is the podcast where as I travel around the world I'm just watching, I'm listening, I'm learning, I'm noticing things around me. And then I turn them into life lessons or clues that people can use in their everyday life to move forward. And that's exactly what this one is.

And actually, today's episode is titled *Being Rich*. And it kind of come from something that I love to do when I'm traveling. I love watching movies. I'm always on the long journeys. I just finished a flight where the flight itself was fourteen and a half hours long. So I slept. I ate. I watched movie. I slept. I ate. I watched movie. I read. So I'm always doing things like that on my trips and because I love movies this is one of the greatest times I have to be able to catch up on the kind of movies I really like to watch.

And there's one movie that kind of caught my eye because I like watching movies on real life. True stories, the behind the scenes, what happened, maybe something you heard in the news, something you saw, whatever, in the newspaper, whatever. And then now, you get to see it and kind of the behind the scenes of it. And so first of all, that's why I go read biographies. One of the greatest ways I find to learn and this is a great clue for everybody listening right now. Read biographies. Watch biographies. That way you get the back, insights into who people really were, what really happened, all of that fun stuff.

Back to our story. Back to our lesson for this episode. So the one that caught my eye was called *All the Money in the World*. And it was based on back in the seventies when J. Paul Getty, John Paul Getty III was kidnapped. And the ransom was demanded of his mother with the expectations that his grandfather. J. Paul Getty I, would actually pay the ransom. Because at the time, he was by far the wealthiest man in the world with already in the seventies worth billions of dollars. And the original ransom that was asked for was 17 million dollars.

Now today, in 2018, that's a lot of money. But you imagine how much even more that was back then in the seventies. And not to give away the whole movie or anything like that, but J. Paul Getty II, his father and mother were divorced because of the fact of he got into heroin and a bunch of stuff like that. So the mother asked for divorce and separated and got custody of the kids, which did not make the grandfather J. Paul Getty I very happy at all. And so, when his grandson is kidnapped and she comes to him for the money, he just will not pay. He will refuse to pay. He even does a radio or a news broadcast and someone asked him like he was doing a statement and he said, are you gonna pay the ransom and he said absolutely not. And he said why. He says because I've got thirteen other grandchildren. If I pay the ransom that

opens me up for everybody who wanted to kidnap my children. Which I guess one way does have a little bit of sense. But that's not what the podcast is all about.

I just kind of going on, a bit of a rant kind of going into that stuff because it's the unique little things that you could learn. Where the title this podcast came from is he was having a conversation with the person in the movie John Paul Getty, the grandfather. And they talked about a book that he was writing entitled *Being Rich*. And J. Paul Getty talked about how the publisher originally wanted him to title the book *Getting Rich* so that it would grab more attention, market more, all that fun stuff and he said, he gave a description of exactly why he would not title the book *Getting Rich*, why he titled it *Being Rich*.

And the whole concept was getting rich, anybody can do but it takes a totally different mindset in being rich. And that hit me right between the eyes. I'm like no kidding. Because what do I do when I travel around the world. I am teaching people how to create financial freedom in their lives, how to create the wealth. And I can come from experience. Creating the wealth is actually easier than holding onto it, maintaining it, keeping it working for you. And so that's why that lesson hit me. That's why I wanted to do this episode because think about this, anybody, I don't care who you are, anybody can get rich. I know some of you listening right now you're like, no that's not true. Well I tried this, I tried that.

And look, I'm just going from my experience. Believe it. Don't believe it. Doesn't matter. But anybody can get rich. Anybody can stumble across an investment that just skyrockets and they didn't even realize it or they come up with an idea or they just happen to be in the right place at the right time. Anybody can get rich. But yeah the truth thing, the true, real gem or lesson or reality is it's a totally different thing being rich, the mindset you have to have.

What stops most people and this from again my experience, the people that get rich, the reason that a lot of them implode and they end up losing their money, going back to where they were is because they get rich and they forget to appreciate it, they forget to keep managing it, they get that saying, there's no income you cannot outspend. And so they get carried away, which is spend, spend, spending the money. And so, they create the wealth and then they end up just blowing it away or losing it. And it has lot to do with the mindset and this is the millionaire mind, the secret psychology of wealth.

I just did a talk last night, a two-hour talk on it. And there's different ways that rich and successful people think completely different than poor and not successful. Things like rich people play the money game to win. Poor people play not to lose. Rich people play the money game on offense versus defense that poor people. Or one that I was talking about last night has been a big lesson is rich people focus on value whereas poor people only focus on price. And see these little nuances, these little differences between how rich and successful people think compared to poor unsuccessful people makes the biggest difference on whether you can create the wealth, that's one thing. Or whether you're able to keep it, whether you're able to be rich.

So my highest recommendation, this is why continued education is so important. Not just school education, I'm talking real world education. Real world, this is where even today I make sure I'm always learning. I'm a student. I'm finding things. And I've got to keep growing myself. Because I plan on hanging on to wealth. And let me be clear. This isn't only just about money ladies and gentlemen. That's one form of wealth. I'm talking about wealth in relationships. You've got to work on that. In two weeks my wife and I celebrated our 29th wedding anniversary. And I'll tell you what? A great relationship takes work. So you've got to keep learning about wealth in relationships. I want to maintain, I want to be rich in my health. I want to be rich in all areas of my life. I just want to be rich. And so being rich is a different mindset than getting rich. And that's why I wanted to do this Episode number 83 today.

So with that I'm going to sign off. I'm going to say thank you for listening. Again Episode Number 83, Being Rich. This is Robert Raymond Riopel for Success Left a Clue. Check out my book if you haven't already. Get it on Amazon.com. Amazon.ca. You can get the regular copy like an actual physical copy or you can get the eBook as well. I look forward to continuing doing the episodes. You're awesome. You rock. And thank you so much for listening. And remember, always live with passion. Talk to you on the next.

[Outro]