

## TRANSCRIPT

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Hello everybody! This is Robert Raymond Riopel coming to you with Success Left A Clue. The podcast that I am absolutely loving to do to get out to you, to give you just little nuggets, little clues as I call of information that hopefully help you in your day to day moment to moment times and basis.

So this is episode number 44. Now, I'm going to do a little bit different this time than I normally do. Instead of me mentioning at the end, I am going to mention it right now. I would love, I would love, I would love for you to go to however you have downloaded the podcast, either iTunes or however it's done on Android. I'd love for you to go. Leave us a comment. Rate the show. Let us know if you're enjoying it, what you're getting out of it, help us take it to another level. That would be absolutely awesome. I would totally appreciate that.

Also, by the time you are listening to this, my book success left a clue has been released and the book is now in the hands of so many people. We've been mailing like crazy. And so, I'd love if you have not ordered a copy yet, please go to my website [successleftaclue.com](http://successleftaclue.com). Sign up for the secret chapter. It is not in the book. But it comes out in 4 emails. Sign up for the secret chapter of clues from around the world. Get on to those and also get a copy of the book. I would love it for you to read it, to be inspired, and to get it out to other people. That would be awesome. Excellent.

Let's get into today's episode. Episode number 44. Again, one of the things I find and do, and this is something that you may find as a clue to success. When you're in the flow, just keep going. When inspiration hits, don't limit yourself. Just get it done. Meaning that I just finished recording episode number 43 only moments ago. Only moments ago. So, even though the podcast do come out a week apart, I actually will record sometimes two, sometimes three episodes back to back to back depending on where I'm at, depending on the energy where I'm going. Sometimes I do them while I'm at home in my home office. Just out wherever I am. Sometimes I'm in different places around the world. Well, that happens to be today.

Today, I am still in Stockholm, Sweden. I'm just looking out the window of my hotel at the beautiful, gorgeous day outside. I'm less than two and a half hours away from stepping on stage and helping to inspire people to have change in their life. To go for their dreams. To go for what they want. And today and tomorrow and Sunday, I'm going to be doing something that is right in line with what this topic is all about today. It's called *Influence*.

Now it's not just called *Influence*. I'm going to go to a lesson. Again, I draw inspiration from so many places. And when something hits me, I will write it down so I can get it out. And I am always a consistent and constant learner. I'm learning from wherever. I'm learning from whoever. I'm watching for the clues. The lessons that are out there. Because I will never quit learning. And I'll tell you, if you want to learn and be a consistent learner. That's why you listen to this podcast. That's why you are going to get a copy of "Success Left A Clue" and read it. Be that constant learner.

Even though I train all over the world, I will never stop learning. Because ladies and gentleman, the moment I think I know enough or I know it all, I am done. I'm done. So, I want you to make sure that you always learn. That's why you are on this podcast because obviously, you wouldn't be listening to it if you weren't to learn. I hope that makes sense.

So, anyways, both *Influence* and a colleague of mine said something, a phrase. I loved it. He said this, "When it comes to influence, either you are influencing others or you are under the influence of others." Let me say that one again. "When it comes to influence, either you are influencing others or you are under the influence of others." So, a lot of people, they don't know why they struggle financially more than other people. And the reason is, is because you are being influenced by the negative thoughts of others. The negative vocabulary of others. The negative news that you see on TV. CNN – Constantly Negative News. And if you're in a negative

energy, I go back to the research that shows that for one minute of negative news, negative energy, just to undo that, takes you five minutes. Five times more positive, supportive, empowering energy to undo and replace that one minute of negative non-supportive.

So, most people, the simple reason you don't have more of what you want in your life is because you are under the influence of other people around you that are negative, non-supportive. You're watching the news too much. You're listening or reading the newspapers too much. So, put those down. Put the newspaper down. Shut off that news and decide to influence yourself to into that positive state. Decide to be an influencer.

The last podcast I just recorded, if you'd listened to it, episode number 43, it was titled "Are You Working Just to Make a Living or Are You Working for Life?" Something like that. See I've already just flown past that one. And most people, they get caught up in that "Nine to Five" job where they're just earning a living and they get caught up in that influence of earning a living. "I got to work hard. I got to work hard. I got to work hard."

And they forget to influence others by starting their own part time business to make that life. They forget to say, "Hey! I do own the value of who they are. I have something to share with others and then share it." They forget to do that. So, there's a difference between being influenced and being an influencer. "Well, Robert." And I know what you're saying. "Robert what do I... How can I influence others? I haven't had success. I haven't done anything that's really great." Well, guess what. That's the same as every other person. Every great person started somewhere. But the key is, they got started.

One of the favorite quotes I have from my mentor, T. Harv Eker. He said this, "Every master was once a disaster." Let me say that again. "Every master was once a disaster." So, hey! If you are in a disaster stage, perfect. You are on the way to being a master. Take that next step. So, influence means, starting with you. Influence yourself to take the next step. "What can I do? What can I share? How can I..."

If you are in business, what are you doing to influence your customers to purchase from you? Are you empowering yourself to get your product or service out to them? Are you believing in yourself? Or do you believe in the crap that maybe you don't deserve to have success? You don't deserve to have a better life. You don't deserve. That's not serving anybody. And I don't mean to get into like an ego based of "I'm the greatest." No! You just influence yourself that I can take one step. I can talk to one more person.

And if you notice from when you talk to them that something didn't work, then say, "Okay, what worked in our conversation? What didn't work? What can I do different?" Go back to those empowering questions. Make an adjustment. Do it again. Make an adjustment. Do it again. Make an adjustment. Do it again. That's how you create influence. Or, you have the choice to just stay under the influence of others. Buy into the negative. Buy into the crap and have a crappy life.

And again, I don't mean to be harsh ladies and gentlemen but I'm going to keep it real. That's one of the things that the R's in my name stand for. RRR – Robert Raymond Riopel. Real. Relevant. Repeatable. I want you to have success. That's all three of those. But it only starts with having you being real. Look, episode number 2, I believe of my podcast, being real. You've got to be willing to be real with yourself. I hope this all makes sense.

So again as we wrap up this episode, thank you, thank you for being a follower and a listener of my podcast. Please again, go to and leave a comment, leave a rating, let us know what you think of the podcast. I'm loving doing them. I am having a blast. I can't believe we are already up to 44. Can't believe that Success Left A Clue book is out already transforming life. You know what? I can't believe it. Because that's the life I've designed.

Have a truly blessed day! And I look forward to talking to you on the next podcast. Robert Raymond Riopel. Success Left A Clue. Always live with passion my friends. Have an awesome day!