

TRANSCRIPT

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We'll hello once again everybody. This is your host of *Success Left a Clue*. This is Robert Raymond Riopel coming to you live and in person.

Today, I am jazzed. I'm absolutely excited. I have to be here and just— I've said it before and I'll say it again when inspiration hits you got to seize it and you just got to go with it. Don't just write it down, that's the first step but if inspirations in place you have the time and the space to actually take that inspiration do something with it, do it. Let me explain what I mean.

Right now, for me, it is actually early in the morning. It is just after 6am as I'm recording this. Now where in the world am I? We'll, I have to be travel and get my mother with me. I will be traveling again and I have to be in Stockholm, Sweden. My first time ever being here and I tell you what I am in here for less than 48 hours and already I have put on miles and miles of walking just enjoying the scenery, looking at the beautiful architecture, going down to the water, looking at the ships, the tall ships, the yachts, the small boats, just the stunning, stunning scenery here.

And while as on my walk I couldn't sleep I'm so excited. You see in less than three hours I will be stepping on stage to start another 3-day amazing program here. I'm going to have about 300 students for a very intensive weekend, our first time ever doing this event here in Sweden. So happy about that, jazzed about that.

If you're from North America you may remember that commercial where the mother comes in to the voyage room and he's supposed to be sleeping she goes, "Why aren't you sleeping." He's like, "I'm so excited we're going to Disneyland I can't sleep." We'll that's been me. I got to bed around midnight last night. I had to force myself to go to bed because I've just— It just I put on some— I use an app called Calm, Calm and I use it to help myself go to sleep but by 3am I was wide awake. Wide awake and I could not sleep. I'm sitting there and I tried to lay there and tried to fall asleep, tried, and finally at 4 o'clock that's it.

I got up I put on my shorts and shirt, and walking shoes, and I decided to go for a walk because someone's is already up here. It was beautiful outside I could tell it's going to be a beautiful day. So I went on and I've already put in 9,000 steps for the bay, 9,000 steps and to do about 5 miles. I'm already up and energized, I'm going to and while as on that walk the topic for today's podcast hit me. It just hit me between the eyes so I stopped open my phone, took my notes, and wrote it down so I won't forget it of course, and then I got back here and I thought, "I can't just leave it that way. I've got to actually get this in and actually record it." Let's make it into that, a podcast. Let's do it right away so I don't forget.

So here's the title of today's podcast, it said is, it says, "Do you want to make a living or do you want to make a life?" Now I'm going to let it say again and I'm going to ask you again, "Do you want to make a living or do you want to make a life?" Let me tell you what I mean by that. This comes from an amazing gentleman, one of my mentors I mentioned in a few times, Ken Courtright. If you haven't been listening to his podcast, you've got to go listen and I know he did not come up with this say but when he said it, is the first time or is the time that really sunk in for me. What he said, he said this, "Most people they work from 9-5."

Into this day-age whatever your work, whatever your job time is because it used to be 9-5 which is standard. But today standard might be your 8-hour job, might be in the afternoon, it might be in the evening, it might be in the middle of the night, whenever it is. What is your 9-5 job is? Most people work 9-5 just to earn a living. What you do between that 9-5 job? That earns you a living. But is what you do from 5-9? That will actually make your life. Create your life. Most people they don't get what that means and I got it. I heard it. I

went, “Thank you Kent. That’s awesome.” Because it’s so true, people get comfortably miserable. They get caught up in that day-to-day grind earning a living, earning a living, earning a living and they say, “I’m stuck and I’m just not happy and I want more in my life. How do I earn more?” We’ll then the question is, is you’re already working that 8-hours a day or more to earn that living. What are you doing for 2, or 3, or 4 hours a day to earn a life, create your life, make your life the way you want your life?

That’s the question I want to post to you. Are you earning a living? Or are you creating a life? Let me give some examples of what I’m talking about. Success for people, they know that it does take work. Look being successful takes work. Unsuccessful people you’re working hard as well, you’re just working hard to being broke and some of you are working harder staying broke and I don’t want to be harsh but you know I’m going to be real with you. I’m going to tell you what I see out there. Yes, does it take some extra work, does it take maybe putting a step forward, doing something that you maybe don’t want to do for a little bit to move forward and move through so maybe in that 4 hours.

And I’m going to use it again the analogy 9-5, you’re working for a living, creating that living, so from 5-9, what are you doing that you’re learning? Maybe are you reading? Are you actually interacting? Are you brainstorming? Are you masterminding with other people? What are you doing to create the life you want? It doesn’t have to mean that you have to sit there and put in hard work that you hate for 4 hours but do something. Are you actually going out and actually getting some health in, going for a walk, doing your fitness so that your body is able to help you have a better life? Is it so you’re— are you reading a book to nourish your mind? Are you building a part-time business to earn an extra income?

I love to learn and I love to earn. I love to be able to mix both so I do change around the world but I do other businesses that’s why I launched my book, that’s why I do this podcast, that’s why I’m doing the clue of the week that I get out to people. That’s what I’m doing in those 4 hours a day, that 5-9 because I want to make sure I keep moving forward. This is time where you go out to meet ups. You say, “What can I learn? Where can I go? Who can I get in touch with? How can I?” Whatever it is, I’m hoping you’re getting the point of this. That’s when I was walking and it’s beautiful. Its 4 o’clock in the morning, the suns up, it’s a gorgeous, gorgeous day, the sun is shining, I’m out walking, my mind is clear, that is when some of the greatest thoughts, the greatest ideas come to you. Do you get that I’m a little bit passionate about this? I hope you do because that’s what I’m talking about. That’s why I wanted to do that one today and I want you to really let this sink in.

If you want to earn a living, just keep doing what you’re doing. If you want to create the life of your dreams, think about that extra time. This is the time when maybe you watch a little bit less TV. This is the time when maybe you don’t take part in some of those non-productive activities that you get caught up in, being on Facebook for hours, playing games that don’t empower you. If you’re going to play a game maybe get together with some friends and pull out Robert Kiyosaki’s *The Cashflow* and play cash flow, why not?

I love games just like everybody else so make games that learn, why not? Say your friend, “Let’s get together. Let’s go to the coffee shop and just connect and brainstorm and find out what we can do.” Maybe send some emails to people that go back to one of the pack as I did called the Giver’s Game. Send out an email. Send out a post “How can I assist you? How can I be of service to you? Increase your fear of influence. Increase the people that you are there to serve and to connect with. That genuineness, authentic connection, not about what you can get but what you can do to help them, you have to them.

All of that create the most amazing connections. Nurture those great relationships you already have because that’s when the time when you’re now ready with the breakout idea that awesome people going to go, “I’m ready to serve you. I’m ready to support you because you just keep showing up.” People ask me all the time they say, “Robert, how is it you got on stage? How is it you are T. Harv Eker’s very first prodigy? The first person ever train his programs.” And I say, “Tenacity.” Tenacity because I was always showing up, he told me years later after he put me on stage for the first time.

He said, “Robert, do you know why I put you on stage for the first time?” And I said, “No, why?” And he said, “It’s because I could not ignore you anymore. You just keep showing up and being of service so I knew I had to put you on stage.” That’s what start my journey. My wife and I we we’re working in our stores. We we’re working more than 8 hours a day to earn that living and we’re going financially backwards but what I found my passion, tapped into my passion, and I went forward. Also it did takes an extra work, absolutely, even today it takes extra time to travel halfway around the world, to Sweden to train, absolutely. Unless done I wouldn’t have it any other way. Got it?

So that’s where I’m going to leave you. I’m going to leave you with that question. I’m going to say simply, “Do you want to make a living or do you want to make a life?” Leaving you with that, Robert Raymond Riopel with *Success Left a Clue*, always with passion, and we will talk to you on the next podcast. Thanks everybody. Have an awesome, inspiring day.