

## TRANSCRIPT

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Riopel: Welcome, everybody. This is Robert Raymond Riopel and I want to welcome you to "Success Left a Clue," episode number 14. Episode number 14 and this is going to be a rocking one. I had some inspiration; I did a little bit of a lesson in a kind of a one-handed clap. That's going to be an episode for the podcast. Here I am recording it. If you just finished listen to episode number 13, I'm actually in the same place here in beautiful Chennai, India. One of the things that I was talking about on the last one was the "Three Two One Rich," how to create that wealth in your life, the three coaches, two mentors, one mastermind. It was interesting. While I was recording that, also if you remember at the beginning, something else hit up about jet lag. I went, "Oh, I got create another podcast based on that." And so that's what this one is going to be about. Now, you might be thinking that it's going to be about jet-lag. No, that's not what this clue that success has left. That's not it at all. What this one is going to be about is something that I actually earlier today just off the cuff decided to do a Facebook Live broadcast and already I've been seeing messages from my different people that follow me on Facebook, my friends, my fans from my fan page. My mind went, "Wow, OK. Obviously, that hit a spot that people needed this lesson. And that's why I decided to do this podcast and create it now.

So let me dive into what today is about. It's not about jet-lag, so kind of the backstory up and get to the lesson. I arrived here technically at just after midnight. I haven't been in here for 24 hours yet. To get here, I had flight that took me from my home city, Calgary, Alberta. I flew to Toronto, just over four-hour flight. Had an hour layover, barely enough time to get to my next flight, which was in nine or ten hours to go from Toronto to Frankfurt. Now, in Frankfurt, I had just over a three-hour layover. Frankfurt was a little tense because on the day that I'm traveling, Lufthansa, the airline decides that for the 14th time in the last two years, the pilots are going to go on strike and they want a pay raise. And so they've decided that this day is going to be the day that they strike for a full 24-hour period and over 800 flights get canceled for the day. I'm on my way to India to travel and teach a very powerful program. I had to know, I had to be able to go into my, what I call the wizard. I'm going to teach a program called warrior about the warrior of the light. But to really do this journey, I had to let go of the energy and go into my wizard energy. And so that's exactly what I decided to do. I decided to go into my wizard and put out the intention that the flights are going to be fine. And out of the flights that get canceled over 800 flights, the one from Frankfurt to Chennai did not. I created the reality. Now, picture from the moment I left in my house to the moment I actually arrived in my hotel room in India, there was actually 28 hours of travel. And if you've ever traveled long distance is there is something called jet-lag that kicks in.

I did the Facebook Live on earlier today. The lesson that kind of hit me between the eyes that I wanted to put on the podcast because I was seeing students respond that from the video on Facebook that they got stuff out of it. Here we are, I land and I've flown quite a bit over the last number of years. I won't see that jet-lag doesn't affect me because it does. I am tired. But I know how to work with it. So what I decided was, when I got here, by the time I got to the hotel, it was just before two o'clock in the morning, by the time I got here, I wasn't in a room I particularly want to be in because in India they do still smoke a lot. So they have smoking rooms and non-smoking rooms. When I checked in, they said, "I'm sorry, sir. We are all booked out of the non-smoking, so you have to have the smoking room." And so they said, "But you wouldn't be able to tell." I got into the room and yeah you can tell. So I decided not to unpack. I decided to get write an email to our partners here and let them know the situation and if they could assist me in getting into a non-smoking room. Because if you even crawl into the bed, the bed smelled like smoke. It's just something I'd choose not to be around. So as a warrior, I speak my truth, so I'd sent the email. So I didn't unpack and I knew I was tired but I knew if I got into bed right away, I wasn't going to sleep, so I had a choice.

This is something I was actually talking about on a webinar I just did earlier today is you have to budget your time. One of the greatest assets that you actually have control over is your time. Most people don't use their time wisely, so budget your time. I knew if I crawled into bed right away with everything that was going on from the trip, I hadn't wound down yet, I was just going to sit there and flip and flop. I also had scheduled a couple of my power calls that I do with some of my student to be in the next couple of hours. So I had to stay awake for those. So instead of just doing nothing, I decided to utilize my time and start writing out work for a webinar and to get that done. To do that with the intention that once my last call was done I would crawl into bed, which would've been just after three. Well, I got so much into everything I was doing that even after I did my last call, I ended up still writing for another 45 plus minutes before I actually crawled into bed. Actually last call was at four o'clock in the morning.

So this is the kind of clue I want to get to on this webinar. People find it easy to look at my life that I jet-set around the world and my wife and I get to see a lot of amazing places and have a lot of amazing success. I think it's all glam and glitter. But ladies and gentlemen, I'm here to tell you it's not. See, success does take work. You've got to be willing to put it in. So all the great things we have in our life has come from us having the willingness to actually put the work in to get accomplish what we truly want to accomplish. Even though I'm tired. I've slept for a whole less than five or six hours. Got up, because they'd been able to get me change around. We switched rooms. I unpacked. I knew, even though I'm tired I'm not going to go back to sleep because there's a lot of other things to get accomplish for the day. So that's why, it's like, how am I going to budget my time? Tonight, right now, it is currently 9:30, my time. I have to be on stage in less than 12 hours and I still got a lot of stuff to do between now and then to make sure I serve my students to the extent that they deserve to be.

Now, listen to what I said there. There's another great clue to success right there. See, you will be paid in direct proportion to the value you give. So notice, if we back up from what I was just talking about, I still have a lot of things to get done between now and when I step on the stage in under 12 hours from now to be able to be in the energy and to be able to deliver to my students what they deserve because it's not about me. It's about them. Because I'm going to have approximately 160 amazing students this weekend, I'm going to give them everything I have because I'm going to deliver them everything they've been promised and even more. And because of that, I am paid well. I'm successful because I am paid in direct proportion to the value I give. As it goes back to some of that Gary Rockman and I talked about on episode number 12, when we're talking about the ten ways that the devil tries to take you out. You have to deliver value in direct proportion to the material wealth that you want to have. And you have to deliver it in advance beforehand.

I'm here in India even though I don't need to be. I'm here delivering valued to people. Because I'm willing to deliver a lot of value, they love it, they eat it up. I can tell you that in the next three days. I am going to absolutely transform not just a hundred and sixty people's lives that are in the audience. But I'm going to transform their lives, which then is going to impact the lives of the people in their lives and impact their lives. And then it's going to be that huge tsunami, not just a pebble in a ripple of change of effect. It's going to be a freaking tsunami of change around the world. Plain and simple. Because I'm willing to change up to the challenge and deliver the value proportionate to what I want in material things in the world. I'm going to do it in advance.

So success is not easy. It does take work. Let me say it like this, success is not easy but it is simple. Simple because of course in the clues I've given you before that you find someone who's done something you've want to accomplish. You find out how they did it. You follow the system. You don't reinvent the wheel. So it is simple but it's not easy because you do have to put the work in. You actually have to get into the game and be willing to roll up your sleeve, fly 28 hours if that's what needs to be done, to be able to deliver three days. Then fly to another country, do another three days and fly home to have the success to be able to take a month off.

See, people again, they look, they say, "Well, Robert, you'd get to take six months a year off to be at home?" Yes. Why? Because that's what I chose to design for my life. I created a reality to have that in my life and I'm willing to put the work in.

So this all wraps up into a pack to never compare your success to someone else's. The reason I ended up doing what I said in the Facebook Live would be a short but ended up not being so short. Broadcast it because I want to let people know that yes I am blessed to travel around the world. But ladies and gentlemen, I'm also willing to put in the work it takes to give me this lifestyle. I've not only traveling around the world but also having six months a year at home to be with family, to go camping, to do what I want. So yes, jet lag sits in and so think of jet lag in any area of your life. Where have you become stagnant, where have you become bored, where have you become overwhelmed and tired of the workload that you have and then ask yourself what are you doing to be able to overcome that and not let it hold you back.

So ladies and gentlemen, this is Robert Raymond Riopel for "Success Left a Clue," episode number 14. Thank you so much for being listeners. I look forward to doing more of these episodes and having you and assisting you in your journey to success. So have an awesome day wherever in the world, you are and I look forward to talking to you on the next podcast, not webinar, podcast. Thanks everybody. Have a great day.